



A TEAM YOU WANT TO KNOW

Cybersecurity experts devoted to the pragmatic reduction of risk through quantitative risk analysis, assessments and penetration testing.

**SECURITY EXPERTISE
WITH AN
UNCONDITIONAL
GUARANTEE**

Thank you for your interest in The Vizio Group. This document provides a brief outline of who we are, what we do and, at least some of the reasons we think you will want to use us for your cybersecurity needs.

WHAT WE DO

We are a think tank of cybersecurity consultants who understand the mechanics and business value of risk reduction.

We deliver objectively valuable insight through quantitative risk analysis, assessments and penetration testing.

We provide solutions around cyber incident identification and remediation, proactive security monitoring and technical controls around cyber defense.



CYBER STRATEGY

Rightsize your security program.



ASSESSMENTS

Know exactly where you stand.



PENETRATION TESTING

Find out what the bad guys already know.

OUR STORY

Glenn's (Founder, CEO) career in information security began in 1986. In 2002, he was part of the team behind Stalwart, which became one of the premier technology consulting groups in the Southeast. Glenn built and managed the cybersecurity consulting practice as well as Stalwart's global security operations center. NorthState Communications acquired Stalwart in 2015 and immediately promoted Glenn to the role of CIO/CISO for their entire enterprise.



Glenn Johnson
Principal Engineer/CEO



David Hyde-Volpe
Principal Engineer/CTO



Laura Grindley
Operations Manager

This team has been together since 2017. When NorthState was acquired in 2020 - seeing an opportunity both to continue working together and to provide affordable, enterprise-grade security they launched The Vizius Group. The team's like-minded focus on quantifiable risk reduction is bolstered by each person's individual skill and experience. David's advanced studies in science and math and Laura's practical approach and operational aptitude well-complement Glenn's skillset and elevate the team's approach to real-world information security.

OUR APPROACH

The reality of honoring our only core value: live out the golden rule in every interaction. We start by listening to our clients rather than with our own assumed outcomes. Only when we understand the motivation and mechanics of the business can we make objectively valuable recommendations about which risks warrant the investment of always-limited resources.

New clients often reach out to us in a crisis. We earn their trust because our security experts act like colleagues who want to jump in and help, rather than auditors who want to assign blame or salespeople who want to artificially tie deliverables to future services.

Existing clients continue to partner with us because we love working with their teams. We have enough expertise to be valuable partners and enough experience to be humble in our approach. Industry standards and certifications are valuable - we have and use many of them! - but the practice of cybersecurity must go beyond the theoretical.

For clients new and old, we provide services and strategies to reduce information security risks. We deliver security assessments and testing which provide the objective data you need to know exactly where you stand and to make informed decisions about how to get maximum risk reduction for your budget.

We reduce the risk of working with us by offering an unconditional guarantee on our services. That's how we'd want to be treated, so that's how we treat you. Where else can we help you reduce your cybersecurity risk?

QUALIFIED OR NOT

It is a well-known fact that there is a global shortfall in qualified cybersecurity professionals and this FORBES article is only one of hundreds of articles like it that bemoan the shortage. Adding to the complexity of this issue is the fact that it is getting increasingly difficult to differentiate between a truly qualified cyber professional and a 'paper tiger' who just looks like one.

It was in response to this problem that The Vizio Group was formed. We address the problem of finding truly qualified cyber professionals through a couple of key processes:

WE ARE AN ENGINEER-LED COMPANY

Every member of our team is certified and experienced in cybersecurity. We are both 'player and coach'. As such, we have learned to recognize engineering resources who are genuinely expert in their field.

WE LEVERAGE OUR PERSONAL ENGINEERING NETWORK

We can supply the right talent in the midst of a talent shortage. We have a dozen engineers who have committed to work with us and are available on demand for projects as needed.

WE SHIELD THE CUSTOMER FROM THE RISK OF UNQUALIFIED RESOURCES

Vizio offers an unconditional guarantee on our services. We stand behind our service without apology.



OUR CERTIFICATIONS

This table shows the industry certifications our team holds

CORPORATE PROCESS



ETHICAL HACKING



CYBERSECURITY PROFESSIONAL



CLOUD SECURITY



SECURITY VENDOR CERTIFICATIONS



INCIDENT RESPONSE



SECURITY AUDIT AND ASSESSMENT



INDUSTRY AFFILIATIONS



CIS is a forward-thinking nonprofit that harnesses the power of a global IT community to safeguard public and private organizations against cyber threats.



ISACA is a global association that provides IT professionals with knowledge, credentials, training and community in audit, governance, risk, privacy and cybersecurity.



(ISC)² is an international, nonprofit membership association for information security leaders committed to helping our members learn, grow and thrive. More than 150,000 certified members strong, we empower professionals who touch every aspect of information security.

WHAT OUR CUSTOMERS SAY...

JTEKT

BRANDON STEVENS - PRINCIPAL IT SECURITY ANALYST JTEKT NA

The team at Vizius Group has a broad understanding of information security and a very unique approach to risk management when compared to other organizations I have worked with in this space. They have worked with us to not only streamline our approach to risk management, but to drastically change the way we communicate these risks to business leaders. They have been professional and proficient throughout the entire process and most importantly are passionate about their craft and information security as a whole. We could not be more pleased!



CLIVE SMITH – MANAGING DIRECTOR, BVIAA

We contacted the Vizius Group at short notice after hours upon realizing that data for one of our online applications was at serious risk of being compromised. They immediately responded and convened a meeting with us to determine exactly what the issues were. I was surprised to learn that by the time they got on the call with us the team had already done their research and were able to dialog with us about the risks and the appropriate way forward. Always ready and open to update us on what was happening, Mr. Glenn Johnson went above and beyond to ensure that we understood what was happening. I would without a doubt recommend the Vizius Group to anyone in search of responsive and professional cyber security services.



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